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#### ITFL/SEC/2020-21/JUN/03

BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001

National Stock Exchange of India Limited Exchange Plaza, 5<sup>th</sup> Floor, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (East), Mumbai- 400 051

Scrip Code : 533329

NSE Symbol: INDTERRAIN

Dear Sir/Madam,

## Sub: Outcome of Board Meeting - Audited Standalone Financial results for the quarter and financial year ended 31<sup>st</sup> March, 2020

## <u>Ref: Submission of information Pursuant to Regulation 33 and 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015</u>

With reference to the above, please find enclosed Audited Standalone Financial results of the Company for the quarter and financial year ended 31<sup>st</sup> March, 2020 which was approved by the Board of Directors at their meeting held on Thursday, 25<sup>th</sup> June, 2020 along with the Auditors report issued by the Statutory Auditors of the Company.

Pursuant to Regulation 33(3)(d) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, a declaration by the Company with respect to Auditors Report with unmodified opinion is also enclosed. The Board meeting commenced at 10.15 A.M. and concluded at 12.00 noon.

This is for your information and records. Kindly acknowledge the receipt of the same.

Thanking you,

Yours faithfully,

For INDIAN TERRAIN FASHIONS LIMITED

Ravi B.S.G Company Secretary & Compliance Officer

Encl.: As above



INDIAN TERRAIN FASHIONS LIMITED SDF-IV & C2, 3" Main Road, MEPZ / SEZ, Tambaram, Chennai - 600 045. Tel : +91-44-4227 9100, Fax : +91-44-2262 2897 Registered Office : No. 208, Velachery Tambaram Main Road, Narayanapuram, Pallikaranai, Chennai - 600 100. Email ID : response.itfl@indianterrain.com Website : www.indianterrain.com L 18101TN2009PL0073017

INDIAN TERRAIN



ITFL/SEC/2020-21/JUN/04

25<sup>th</sup> June, 2020

BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001 National Stock Exchange of India Limited Exchange Plaza, 5<sup>th</sup> Floor, Plot No. C/1, G Block, Bandra-Kurla Complex. Bandra (East), Mumbai- 400 051

Scrip Code - 533329

NSE Symbol: INDTERRAIN

Sub: Declaration on Unmodified opinion in the Auditors report for the financial year ended 31<sup>st</sup> March, 2020

Ref: Regulation 33(3)(d) of SEBI (LODR) Regulations, 2015 and SEBI Circular CIR/CFD/CMD/56/2016 dated 27<sup>th</sup> May, 2016.

We hereby declare that the Statutory Auditors of the Company M/s. SRSV & Associates, Chartered Accountants have issued Auditors report on the Standalone Audited Financial Statements of the Company for the financial year ended 31<sup>st</sup> March, 2020 with Unmodified opinion.

Thanking you,

Yours faithfully,

For Indian Terrain Fashions Limited

Charall Na **Charath Ram Narsimhan** Managing Director and CEO (DIN: 06497859)

INDIAN TERRAIN FASHIONS LIMITED

SDF-IV & C2, 3<sup>°</sup> Main Road, MEP2 / SEZ, Tambaram, Chennai - 600 045. Tel : +91-44-4227 9100, Fax : +91-44-226 2897 Registered Office : No. 208, Velachery Tambaram Main Road, Narayanapuram, Pallikaranai, Chennai - 600 100. Email ID : response Jtfl@Indianterrain.com Website : www.indianterrain.com L 1810T1N2009PLC073017

### Indian Terrain

P. SANTHANAM B.Com. FCA. FCS

R. SUBBURAMAN B. Comil. E.C.A.

V. RAJESWARAN B.Com. FCA

G. CHELLA KRISHNA M Com , FCA, PGPM

Independent Auditor's Report on the Quarterly and Year to Date Standalone Audited Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

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#### THE BOARD OF DIRECTORS OF INDIAN TERRAIN FASHIONS LIMITED

#### Report on the audit of the Standalone Financial Results

RSV & ASSOCIATES

CHARTERED ACCOUNTANTS

#### Opinion

We have audited the accompanying statement of quarterly and year to date standalone financial results of INDIAN TERRAIN FASHIONS LIMITED (the "Company") for the quarter ended March 31, 2020 and for the year ended March 31, 2020 ("Statement"), attached herewith, being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").

In our opinion and to the best of our information and according to the explanations given to us the Statement:

- I. is presented in accordance with the requirements of the Listing Regulations in this regard; and
- II. gives a true and fair view in conformity with the applicable accounting standards and other accounting principles generally accepted in India of the net loss and other comprehensive income and other financial information of the Company for the quarter ended March 31, 2020 and for the year ended March 31, 2020.

#### **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013, as amended ("the Act"). Our responsibilities under those Standards are further described in the "Auditor's Responsibilities for the Audit of the Standalone Financial Results" section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our opinion.

#### **Emphasis of Matter**

We draw attention to Note No. 4 to the financial results, which describes the uncertainties and the impact of the Covid-19 pandemic on the Company's operations and results as assessed by management. The actual results may differ from such estimates depending on future developments. Our opinion is not modified in respect of this matter.

#### Management's Responsibilities for the Standalone Financial Results

The Statement has been prepared on the basis of the standalone annual financial statements. The Board of Directors of the Company are responsible for the preparation and presentation of the Statement that gives a true and fair view of the net loss and other comprehensive income of the Company and other financial information in accordance with the applicable accounting standards prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the Statement, the Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Standalone Financial Results

Our objectives are to obtain reasonable assurance about whether the Statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the Statement.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Statement, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act,
  we are also responsible for expressing our opinion on whether the company has adequate
  internal financial controls with reference to financial statements in place and the operating
  effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Statement, including the disclosures, and whether the Statement represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

#### Other Matter

The comparative financial information of the Company for the corresponding quarter and year ended March 31, 2019 were prepared in accordance with Companies (Indian Accounting Standards) Rules, 2015 which were audited by the predecessor statutory auditors who have issued an unmodified opinion vide their 'Independent Auditor's report' dated 20th May 2019.

The Statement includes the results for the quarter ended March 31, 2020 being the balancing figures between the audited figures in respect of the full financial year ended March 31, 2020 and the published unaudited year to date figures up to the third quarter of the current financial year which were subject to limited review by us as required under the Listing Regulations.

Creans Creans FRN0150415 Strange d Account

Place: Chennai Dated: 25<sup>th</sup> June 2020 For SRSV & Associates Chartered Accountants F.R.No.<u>0</u>15041S

powerho V. Rajeswaran

Partner Membership .No. 020881 UDIN No. : 20020881AAAADV9640

	Regd Office: No.208, Velachery Tambaram Road, Narayar				INDIAN T	ERNAIN
	CIN: L18101TN2009PLC073017 Website:www.indianterrain		esponse.itfl a ind	ianterrain.com	100000000000000000000000000000000000000	
	Telephone: 044-4227			1. 1 2020		
	Statement of Standalone Audited Financial Results for the	Quarter and				
			and the second se	. In Crs		
No.	Particulars	Quarter Ended		Year Ended		
		Audited	Unaudited	Audited		Audited
		31-Mar-20	31-Dec-19	31-Mar-19	31-Mar-20 31	-Mar-19
						122.25
1	Revenue from Operations	77 98	92 15	118.74	369 66	422 37
2	Other Income	1.69	0 69	1.27	3.85	2 98
3	Total Revenue (1 + 2)	79.67	92.84	120.01	373.51	425.35
4	Expenses					
-	CAPURAS					
	(a) Cost of materials consumed	2.04	(0.15)	0.42	1 90	1.85
-	(b) Purchase of finished goods	59.18	51.38	86.30	238.62	239.46
	(c) Change in inventories of finished goods, work-in-progress and bought-					
	out goods	(4.50)	1.38	(16 64)	(8.38)	10.68
	(d) Garment Processing Costs	0.27	0.24	0.35	1.13	2.24
	(c) Cost of Goods sold (a+b+c+d)	56.99	52.85	70.43	233.27	254.23
	(f) Employee benefits expenses	5.04	5.99	6.51	21.65	27.78
	(g) Finance Cost	5.53	5.74	1.97		8.46
	(h) Depreciation	6.48	5.72	1.51		5.54
	(i) Other Expenses	28,76	21.01	29.17		89.54
_	Total Expenses (e+f+g+h+i)	102.80	91.31	109.59	385.01	385.54
5	Profit from Ordinary activities before exceptional items (3-4)	(23.13)	1.53	10.42	2 (11.50)	39.81
6	Exceptional Items .	-	-		-	
-					12 (11.50) 20.01	
7	Profit from Ordinary activities before Tax (5-6)	(23.13	1.53	10.4	2 (11.50)	39.81
8	Tax Expenses					
0	Current Tax	(3.30	1.45	5 3.6	1	13 89
	Deferred Tax	(1.16		0.2		
	(Excess) / Short Provision of earlier years	-	-		-	-
_	Total Tax	(4.46	b) 1.4	5 3.5	83 (1.16	) 14.1
9	Net Profit from Ordinary activities after Tax (7-8)	(18.6)	7) 0.0	8 6.	60 (10.34	25.7
			1			
10			_			
	Items that will not be reclassified subsequently to profit/loss			•		
-	Remeasurement of Employee Benefit obligation net of tax	0.0	9 0.0	06 0	.05 0.0	0 (0.0
1	1 Total Comprehensive Income after tax ( 9+10)	(18.5	8) 0,1	14 6	.65 (10.3	4) 25.
1	2 Paid-Up Equity Share Capital (Face value of Rs.2/- each)	7.5	59 7.	59 7	.59 7.5	9 7.
1	3 Other Equity (Excluding Revaluation Reserve)				208.5	53 222
-	Earnings Per Equity Share in Rs. (Not Annualised) (Face value of Rs. 4 each)	2/-				
t'	- Basic EPS	(4	92) 0	.02	1.74 (2.	72) 6
-	- Diluted EPS					72) 6

For INDIAN TERRAIN FASHIONS LIMITED

Charath Ram Narsimhan Managing Director

	Statement of Assets and Liabilities (Standalone) as at 31st N		n Crores
	Particulars	(Rs. 1 Audited	
1	Particulars	31-Mar-2	
		51-1414-2	J JI-IVIA
	ASSETS		1
1	Non-Current Assets		0 3 13 13 0 0 67 68 68 30 240 5. 2. 2. 2.
	(a) Property, Plant & Equipments	51.14	50
	(b) Right of use Assets	74.99	
	(b) Other Intangible Assets	2.36	3.
	(c) Other Intangible Assets under development	-	-
	(d) Financial Assets		
	i) Loans	11.45	13.
	(f) Deferred Tax Asset	-	-
	(g) Other non-current assets	0.81	
	Total Non-Current Assets	140.75	67.
2	Current Assets		
-	(a) Inventories	76.78	68.4
	(b) Financial Assets		
	(i) Investments	21.06	30.0
	(ii) Trade Receivables	251.38	240.0
	(iii) Cash and Cash Equivalents	0.98	5.4
.	(iv) Bank Balances other than (ii) above	1.68	2.3
	(v) Loans	2.07	2.0
	(c) Current Taxes	3.17	-
(	(d) Other Current Assets	5.42	2.1
T	otal Current Assets	362.54	350.5
T	otal Assets	503.29	418.2
	QUITY AND LIABILITIES		
	quity	1 7 50	
	a) Share Capital	7.59	7.59
	) Other Equity	208.53	222.09
10	tal Equity	216.12	229.68
2 No	n-Current Liabilities	1 1	
-	) Financial Liabilities	1 1	
(a	(i) Borrowings	0.78	1.58
	(ii) Lease Liability	67.83	1.50
	(ii) Lease Elability (iii) Loans		-
	(iii) Deposits	20.74	16.91
(b)	Deferred Tax Liability	0.63	3.96
	Other Non Current Liabilities	0.03	0.76
	I Non-Current Liabilities	89.98	23.21
100	In From-Carl Carl LANDINIES	09.90	23.21
Curr	rent Liabilities		
	Financial Liabilities		
	(i) Borrowings	41.53	31.17
	(ii) Lease Liability	12.32	-
	ii) Trade Payables		
	(a) Total outstanding dues to micro and small enterprises	15.31	13.90
	(b) Total outstanding dues to there and small enterprises	90.32	73.39
1	ii) Other Financial Liabilities	34.19	29.53
	istomer Loyalty Program	1.08	1.27
	rrent Tax Liabilities	1.08	9.93
	ort Term Provision	2.44	1.65
	her Pavables	2.44	
		107.10	4.54
1 otal (	Current Liabilities	197.19	165.38
Tetal	inhiliding	107 17	100 50
I otal L	iabilities	287.17 503.29	188.59 418.27
TAT	quity and Liabilities		

For INDIAN TERRAIN FASHIONS LIMITED

Charatt Narsinfan

Charath Ram Narsimhan Managing Director

Indian Terrain Fashions Limited Statement of cash flows (Standalone)		(Rs. In Cr
Statement of cash nows (Standarone)	Auc	lited
	March 31, 2020	March 31, 2019
Cash flow from operating activities		
Profit before income tax	(11.50)	39.81
Adjustments for		
Depreciation and amortisation expense	22.79	5.54
Deferred Revenue	(0.19)	0.3
Interest on fair valuation of security deposits	(0.76)	(0.3
Gain on termination of leases	(1.14)	-
Income from sale of investments	(1.50)	(2.10
Interest income	(0.25)	(0.29
Finance costs	20.62	8.40
Change in operating assets and liabilities		
(Increase)/Decrease in trade receivables	(11.32)	(61.40
(Increase) in inventories	(8.34)	12.14
Increase in trade payables	18.33	3.6
Increase/(decrease) in other financial liabilities	8.45	5.24
Increase in other payables and provisions	(3.74)	(0.69
(Increase) in other financial assets	(1.52)	(3.65
(Increase)/decrease in other non-current assets	0.20	0.64
(Increase)/decrease in other current assets	(3.28)	0.0
Cash generated from operations	26.85	7.4
Income taxes paid	12.93	2.80
Net cash inflow from operating activities	13.92	4.60
Cash flows from investing activities		
Payments for property, plant and equipment (net)	(6.82)	(9.80
Purchase)/ Sale of Investments	9.00	(30.07
Joans to employees	(0.02)	0.1
ncome from Mutual funds	1.50	2.10
nterest received	0.25	0.29
Net cash outflow from investing activities	3.91	(37.37
Cash flows from financing activities		
share Capital		-
hare Premium		
hort Term Borrowings	10.36	(3.38
ong Term Borrowings (net)	(0.60)	(0.5)
epayment of lease liabilities	(11.46)	-
nterest paid	(20.62)	(8.46
et cash inflow (outflow) from financing activities	(22.32)	(12.4)
et increase (decrease) in cash and cash equivalents	(4.49)	(45.12
ash and cash equivalents at the beginning of the financial year	5.47	50.59
	0.98	
ash and cash equivalents at end of the year		5.4'

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For INDIAN TERRAIN FASHIONS LIMITED

Charalt Narsinhan

Charath Ram Narsimhan Managing Director

- 1 The above aud ted results for the quarter and year ended 31st March 2020 have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 25th June 2020.
- 2 The Company operates exclusively in the segment of apparel and accessories. Consequently there is no requirement of disclosure in the context of Indian Accounting Standards - 103 (Ind AS 108) "Operating Segments".
- 3 The Company has adopted Ind AS 116, Leases, effective annual reporting period commencing from 1st April, 2019. The Company has recognised Right to use assets of Rs 53.62 Crs and Lease liability of Rs.66.17 Crs. Lease liability has been recognised applying present value on the balance lease period, using incremental borrowing rate as on 1st April 2019. Right use of asset has been recognised at its carrying value as if standard has been applied since the commencement of the lease, discounted using incremental borrowing rate as on 1st April 2019. Accordingly the charge has been made to the retained earnings as on 1st April 2019 for Rs. 3.23 Crs. (net of taxes).

Since the company has adopted Modified retrospective approach, comparative periods are not restated and hence figures are not comparable. The impact of IND AS 116 on the results for the quarter and year ended 31st March, 2020 is as follows

	Quarter	Inded	Change Due to	12 Months	Ended	(Rs. In Crs) Change Due to	
	Quarter Ended 31st March 2020 31st March 2020		Ind AS 116	12 Months Ended 31st March 2020 31st March 2020		Ind AS 116	
Particulars	(erstwhile basis)	as per Ind AS 116	Increase/(decrease)	(erstwhile basis)	as per Ind AS 116	Increase/(decrease)	
		L		(Audited)			
ther expenses	34.64	28.76	(5 88)	107.19	86.68	(20.51)	
EBIDTA	(18.69)	(12.81)	5 88	7.55	28.06	20.51	
Depreciation	1.65	6.48	4 83	6.40	22.79	16.39	
F nance Cost	2.85	5.53	2 58	11.57	20.62	9.05	
Profit before tax	(21.49)	(23.13)	(1.64)	(6.56)	(11.50)	(4.94)	

4 The outbreak of COVID-19 across globe and India has resulted in pandemic. The Central Government has imposed nation wide lockdown from 24th March 2020 to prevent the spread. The Company had shut down warehouse / stores operational activities across its locations, impacting the business during the quarter. The Company had taken and shall continue to take various steps to protect its employees from pandemic.

The Company has assessed the impact of this pandemic on its business operations and has considered all relevant internal and external

information available up to the date of approval of these financial statements, in determination of the recoverability and carrying value of property, plant and equipment, right of use asset other intangible assets and in relation to other financial statement captions. The impact of COVID-19 pandemic on the overall economic environment being uncertain may affect the underlying assumptions and estimates used to prepare the Company's financial statements, which may differ from that considered as at the date of approval of these financial statements. The Company will continue to closely monitor any material changes to future economic conditions. The Company has resumed it business activities by reopening its warehouse and retail stores on a gradual basis in line with the guidelines issued by the State / Central Government authorities.

By Order of the Board

for Indian Terrain Fashions Limited

Date 25th June 2020 Place Chennai

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